

ERDAL SUNAR

Skills Very good / experienced in doing business with foreign companies in

Turkey and abroad, contracting / contract management and

procurement

Education Bachelor of Science – Mechanical Engineering / 1979

Middle East Technical University, Mechanical Engineering Dept

Atatürk High School, Ankara / 1973

Language: Excellent English, Some French

Status Married, 1 daughter

Professional Experience:

<u>Procurement Coordinator – Gap İnşaat Yatırım ve Dış Ticaret A.Ş.</u>

Zincirlikuyu, İstanbul, Türkiye /2014 – August 2018

Realized the procurement of the most of the material, equipment and services as well as the contract negotiations and contract management with a team of ten people for two mega projects in Turkmenistan;

- Garabogaz Fertilizer Factory and
- Türkmenbası Port

<u>Procurement Manager – RMK Marine Gemi Yapım Sanayii</u>

Tuzla, İstanbul, Türkiye /2013 – 2014.

Procurement of the material for the ships and yachts including;

- Negotiating price, terms and contracts with the suppliers
- Managing contracts and suppliers
- Preparing offers for the potential ship contracts

<u>Dept. Head, Engine and Power Systems Dept - ENKA Marketing Export</u> Import Inc., Istanbul – Türkiye/2002 - 2013

- Procurement, sale and after sales service of Fiat Power Train (FPT), MHI Marine, industrial, automotive engines, Hanshin marine engines, SDMO generator sets
- Established as a new department with 16 people
- Expanded over €20M per year business

<u>Project Manager</u> - ENKA Construction and Industry, Inc, Istanbul-Türkiye /1989 - 2012

- MLRS Program: Local production of MLRS by LTV/ENKA/MKEK JV

- Sikorsky Helicopter Program: Marketing and sales of Sikorsky Helicopters for government and commercial use.

Mechanical Eng - Enka Teknik General Contracting, Maintenance, Operation and Management, Inc , İstanbul, Türkiye/ 1986 - 1989

- Lime Plant Only Commissioning
- Cement Plant Bag & Bulk Loading System
- Chlorine Alkaline Plant

Plant Engineer - Erdemir Iron and Steel Works, Inc / 1979 - 1986

Affiliations: Chamber of Mechanical Engineers

ENKA Sports and Education Foundation

METU Alumni Association